

Industry: Sports - Rowing

Regatta Central

Regatta Central is a Web based portal for information and registration of rowing events. Regatta Central has been in existence since 1999, has over 70 member clubs and registers over 300 regattas a year.

The site provides all the information on the each regatta including results.

Members of the member clubs use the site to enroll students into to "learn to row" classes as well as camps and clinics.

RegattaCentral

Regatta Central support Rowing Clubs with RHUB

Challenge

Regatta Central had a need for both Web Conferencing for meetings and training and Remote support. They had tried multiple solutions but found that those solutions had issues about both cost and incompatibility with various types of hardware. They liked having their own hardware that could solve both of these problems. Often they may have remote support going on at the same time as one or two web conferences/training sessions.

Solution

Regatta Central purchased a RHUB TM 200 Real-Time Collaboration Hub and upgraded the Meeting Room and user capacity giving them 4 meeting rooms and 15 users. They installed the hub on its own sub domain, behind a Sonic firewall and gave it a specific IP address. They often use the chat function during their Web conference meetings.

Results

They are very happy with the solution and have found it is now much easier to include people with Apple products as part of their Web Conferences than it was prior to acquiring the TM 200 unit. They feel their user base has a greater proportion of Apple products and this Apple friendly capability has benefited them greatly. They also feel very happy with their return on investment with owning a system rather than renting one every month.

Anecdotes

Having their own dedicated Web Conferencing and Remote Support appliance has been a plus for their overall image, both as a branding image, as a professional image. It also gives them more control over their collaboration and support efforts.

